

SALES AGENT POSITION

OPPORTUNITY AT iBUILD BUILDING SOLUTIONS

iBUILD IS GROWING AT AN ENVIABLE RATE AND ON TRACK TO BE AUSTRALIA'S LARGEST KIT HOME SUPPLIER

OUR GOAL

Our goal is not only to provide our customers with high quality, affordable kit homes, but also to ensure that they receive outstanding customer service throughout their home building journey.

THE OPPORTUNITY

As a **Sales Agent**, your primary focus is to engage with sales leads as they enter the iBuild enquiry system. This is a **commission-based opportunity** - working from home

RESPONSIBILITIES OF THIS ROLE:

- Facilitate from initial enquiry to the issue of a Preliminary Agreement
- Ability to work in a strong team environment
- Establish new sales whilst accurately recording lead details
- Support strategic marketing campaigns
- Provide an exceptionally high level of customer service in a competitive industry

WHO WE ARE LOOKING FOR

We're looking for someone who has/is:

- Strong communication and sales skills - preferably in new home sales or similar
- Experience in achieving and exceeding sales targets
- An understanding of what exceptional customer service across a diverse customer group entails
- Disciplined - adaptable and self-motivated in your work ethic approach
- Able to build rapport and trust quickly and easily
- Solid IT literacy,
- Available to work from home on a commission basis

WHY JOIN US?

Uncapped commissions, as an established and growing national business, iBuild can offer you a variety of continuous leads and a growing product range, together with Sales support.

INTERESTED?

If this sounds like your next opportunity, we'd love to hear from you. Apply online today with your CV and cover letter. Attention 'Managing Director' to info@i-build.com.au

Please note: You must have unlimited Australian work rights to be considered for this role.